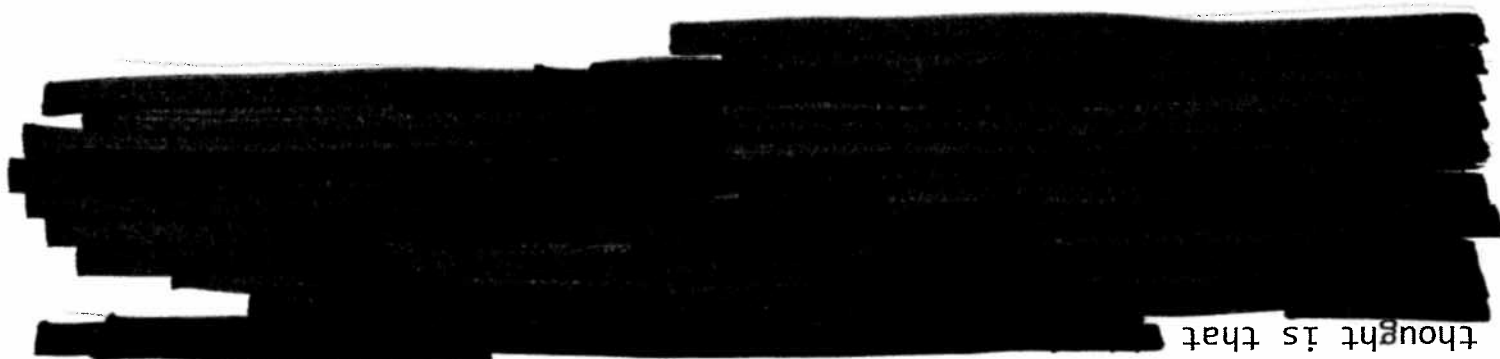


Brian P. Riordan

From: Geoff Perseley <geoff.perseley@gmail.com>
Sent: Tuesday, May 20, 2014 4:58 PM
To: Rose Comas; Frank Guzzo; Brian P. Riordan
Cc: Julia Cohen; Joseph Infante
Subject: Pharmacy only Appendix for Healthcare Specs
Attachments: Union Pharmacy Only Appendix 0514.docx

1

As noted in the last forwarding of documents to you, I was working on a specific attachment or appendix for the Pharmacy only vendors. My thought is that



Please let me know if you have any comments or require any additional information on either this appendix or on the base document forwarded last week.

Thanks,

Geoff

Geoffrey S. Perseley, Esq.
Perseley Associates, Inc.
P.O. Box 1003
Chatham, New Jersey 07928
(908) 377-0410
Geoff.Perseley@gmail.com

Brian P. Riordan

From: Geoff Perselay <geoff.perselay@gmail.com>
Sent: Wednesday, May 14, 2014 4:19 PM
To: Brian P. Riordan
Cc: Frank Guzzo; Rose Comas
Subject: Re: Union County Docs

①
②

[Redacted]

From: "Brian (Priscilla) Riordan" <briordan@ucnj.org>
Date: Wednesday, May 14, 2014 at 2:48 PM
To: Geoff Perselay <geoff.perselay@gmail.com>
Cc: Frank Guzzo <fguzzo@ucnj.org>, Rose Comas <rcomas@ucnj.org>
Subject: RE: Union County Docs

Thanks Geoff - I will review

[Redacted]

Brian Riordan

Director
Department of Correction
Union County NJ
Office : 908-558-2613



From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
Sent: Wednesday, May 14, 2014 2:21 PM
To: Brian P. Riordan; Rose Comas; Frank Guzzo
Cc: Julia Cohen; Joseph Infante
Subject: Union County Docs

Brian, Rose and Frank:

I have attached three documents for your review and comment. The first is the Union County Jail Health Care Specs. That is the latest red-lined version that I have which will give you a good indication as to where significant changes have been made in the specifications. It will be useful for comparison purposes.

The second document is the Health Care Specs Final Draft for Comments. This is the cleaned up version of the red lined specs, where I have accepted all of the changes (and added some more) so it will be easier to read. In this document, you will see some yellow highlighted areas, which are significant areas that I need you to focus on to ensure that we are in agreement. Or in some cases there are questions that I ask for guidance on. And in some of the highlights, there are references to certain

documents that are supposed to be with the specifications, such as a staffing matrix, which I have not seen as of yet. I am hoping that I can get those documents quickly.

The third document are the RFP pricing worksheets, which I have not seen from the last time. So these worksheets are my creation and should be filled out by the vendors to "show their work" so we know where the numbers came from.

If you have any comments or suggestions or changes please let me know. If there is something that I left out, I need to know that as well. We need to review Attachments that will go with this document, which should be part of the documents from the last time this went out. In addition, of course, Rose has the standard County boilerplate, as well as the new insurance language that will be needed for inclusion.

I am available tomorrow afternoon or Friday if you want to get together and discuss this. I was hoping to get this out so that we could have a pre-bid next week. I doubt that we can do that now. But depending on how quickly we can finalize this, we should be able to stay relatively within the time frame contained in the document for receiving proposals. I had anticipated issuing the specs this week; pre-bid on May 22; questions due on May 28th; Proposals due on 6/20, contract award at Freeholder meeting of 6/26; 30 day transition, Contract start on 8/1. We can delay it for a week or so to get all documents lined up and still keep pretty close to schedule; if the current vendor is successful, contract start date can stay the same; if not, we may have to move to 8/15. Not a big deal one way or the other . If we miss documents we can always supply in an addendum along with answers to questions.

Let me know what you think.....

Thanks,

Geoff
Geoffrey S. Perselay, Esq.
Perselay Associates, Inc.
P.O. Box 1003
Chatham, New Jersey 07928
(908) 377-0410
Geoff.Perselay@gmail.com

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Brian P. Riordan

From: Brian P. Riordan
Sent: Tuesday, May 06, 2014 12:38 PM
To: Geoff Perselay (Geoff.Perselay@gmail.com)
Subject: Friday

(2)

Look forward to seeing you Friday, hope all is well.
Frank told me the med rfp is moving along.
As a reminder :

1. I provided the

2.
3.

See you Friday.

Brian Riordan
Director

Department of Correction
Union County NJ
Office : 908-558-2613



Brian P. Riordan

From: Geoff Perselay <geoff.perselay@gmail.com>
Sent: Monday, April 14, 2014 4:12 PM
To: Julia Cohen; Joseph Infante
Brian P. Riordan
Subject: Time tomorrow

Hi Frank and Julia:

I was hoping that you would have time for me to meet with you to go over where I am with the Medical/Pharmacy Specs, and to go over documents that I would like to have available to the vendors. While you have sent me several documents over the past several months, it would be helpful if you could have the following for me as well. (I have changed computers and the new one seems to eat documents and store them somewhere inside this machine where I cannot find them!!)

1. I would like the quarterly reports issued to you by Corizon for 2012 and 2013;
2. I would like the latest quarterly report, if they have issued one for the first quarter of 2014;
3. I would like statistical reports for year end 2012 and year end 2013
4. I would like any pharmacy reports for year end 2012 and year end 2013;
5. Another copy of the pharmacy reports on the 100 most used meds; 100 most expensive meds;
6. We are going to need a copy of the current contract with Corizon, complete with the recent extensions from January 1 to June 30th;
7. Any other documents that you can think of that would be helpful to the vendor community, because they will ask for a lot of information if we don't provide it.

Under separate cover, I will send you a copy of the current red-lined specs so you can review them and make any comments that you have. I can either meet with you around 10 am or after 2:30. I am meeting with Frank Guzzo to discuss these and other items as well. If you are available, please let me know. If not, I have flexibility on Wednesday to meet with you at your convenience. Let me know what works best for you over the next two days.

I appreciate your help and look forward to getting this moving.

Geoff

Geoffrey S. Perselay
President
Perselay Associates, Inc.
P.O. Box 1003
Chatham, N.J. 07928
(908) 377-0410

Brian P. Riordan

From: Brian P. Riordan
Sent: Wednesday, March 12, 2014 8:55 AM
To: Geoff Perselay
Subject: FW: As Requested

As follow-up to our discussion, I offer the below ideas and recommendations towards contractual language modification / challenge ----

Brian Riordan

Director

Department of Correction

Union County NJ

Office : 908-558-2613



From: George Blaskevicz
Sent: Wednesday, March 12, 2014 8:41 AM
To: Brian P. Riordan
Subject: As Requested

Just some thoughts between Scott and myself. Will add more as they come to mind.

Disciplinary:

①

...just a start
Will submit any more that come to mind....

②

Brian P. Riordan

From: Brian P. Riordan
Sent: Wednesday, March 26, 2014 9:05 AM
To: Geoff Porselay
Frank Guzzo
Cc:
Subject: RE: Draft Outline for Jail Report (preliminary)

I certainly appreciate your sharing this "work in progress". Additionally I appreciate your patience with me, as you listen to my continued impatience with regard to binding and defining contract provisions that curtail so much. I think the outline is very good. I have copied Frank into this message,,, in case he might optme as well.

Brian Riordan

Director

Department of Correction

Union County NJ

Office : 908-558-2613



From: Geoff Porselay [mailto:geoff.porselay@gmail.com]
Sent: Monday, March 24, 2014 3:39 PM
To: Brian P. Riordan
Subject: Draft Outline for Jail Report (preliminary)

Brian:

Thank you for the number of emails that you have sent regarding the issues that we discussed in relation to the management challenges that you face in the jail. I have started the outline of issues that I think will form the basis for the final written report. I am attaching the preliminary, draft outline for you to review. I would like to see your comments on this as I continue to focus on additional issues that need to be discussed and focused on. For instance, there are plenty of other contract provisions that need to be addressed in the outline, and I will amend that to include them. Any recommendations that you have, would be greatly appreciated as well.

Geoff

Geoffrey S. Porselay
President
Porselay Associates, Inc.
P.O. Box 1003
Chatham, N.J. 07928
(908) 377-0410

②

[REDACTED]

[REDACTED]

③

Brian P. Riordan

From: Geoff Perselay <geoff.perselay@gmail.com>
Sent: Monday, March 10, 2014 2:01 PM
To: Brian P. Riordan
Subject: Re: Square Footages

Thanks Brian!

Geoffrey S. Perselay
President
Perselay Associates, Inc.
P.O. Box 1003
Chatham, N.J. 07928
(908) 377-0410

From: "Brian P. Riordan" <brordan@ucnj.org>
Date: Monday, March 10, 2014 11:35 AM
To: Geoff Perselay <Geoff.Perselay@gmail.com>
Subject: FW: Square Footages

As requested.

Brian Riordan

Director

Department of Correction

Union County NJ

Office : 908-558-2613



From: Charles Chirafesi
Sent: Monday, March 10, 2014 12:33 PM
To: Anthony Bonito
Cc: Brian P. Riordan
Subject: Square Footages

Tony,

Below are the Square Footages for the areas you requested on the Third Floor of the New Jail. In addition, I've provided a small sketch (attached) of the areas as well.

Please do not hesitate to contact me should you require further assistance.

Charles Chirafesi III

Project Coordinator

County of Union

Department of Public Works & Facilities Management

Division of Facilities Management
2 Broad Street
Elizabeth, NJ 07207
Phone: (908) 558-2663 (Direct)
Phone: (908) 527-4240 (Main)
Fax: (908) 558-2353
E-mail: cchirafesi@ucnj.org

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To: Joseph Infante <jinfante@ucn!.org>, Julia Cohen <jcohen@ucn!.org>
Cc: Geoff Perselay <Geoff.Perselay@gmail.com>
Subject: FW: medical RFP

See the highlighted area "" if we have the electronic or disc RFP, please share.

Brian Rjordan

Director

Department of Correction

Union County NJ

Office : 908-558-2613



From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
Sent: Monday, March 03, 2014 4:50 PM
To: Brian P. Rjordan
Subject: Re: medical RFP

Brian, I hope all is well with you as well. I don't see why we couldn't include that in your RFP as well. If you have any time on Wednesday or Thursday of this week, I would like to stop in your office and go over things with you. I need to know if your office has the last RFP on disc so that I can download a copy of that to make changes to the document that I have recommended for your review.

I also would like to follow up on the information that has been received from Corizon as it relates to the pharmacy. Again, my plan was to

Please let me know about your availability..... I look forward to seeing you.

2

Geoff

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Brian P. Riordan

From: Geoff Perselay <geoff.perselay@gmail.com>
Sent: Wednesday, March 05, 2014 12:37 PM
To: Brian P. Riordan
Subject: Re: medical RFP

Ok, I will see you around 2:30 or so. Looking forward to it!!

Geoffrey S. Perselay
President
Perselay Associates, Inc.
P.O. Box 1003
Chatham, N.J. 07928
(908) 377-0410

From: "Brian P. Riordan" <briordan@ucnj.org>
Date: Wednesday, March 5, 2014 12:03 PM
To: Geoff Perselay <Geoff.Perselay@gmail.com>
Subject: RE: medical RFP

2 / 3 "I will be here all afternoon

Brian Riordan

Director
Department of Correction
Union County NJ
Office : 908-558-2613



From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
Sent: Wednesday, March 05, 2014 11:50 AM
To: Brian P. Riordan
Subject: Re: medical RFP

Brian: Thanks for your help. What time is good for you tomorrow afternoon? Just let me know and I will be there.

Geoffrey S. Perselay
President
Perselay Associates, Inc.
P.O. Box 1003
Chatham, N.J. 07928
(908) 377-0410

From: "Brian P. Riordan" <briordan@ucnj.org>
Date: Wednesday, March 5, 2014 10:50 AM

Brian P. Riordan

From: geoff.perselay@gmail.com
Sent: Tuesday, February 11, 2014 8:46 AM
To: Brian P. Riordan
Subject: Re: Union County Jail and Juvenile

Ok...have a great couple of days!

Sent from my Verizon Wireless BlackBerry

From: "Brian P. Riordan" <briordan@ucnj.org>
Date: Tue, 11 Feb 2014 06:27:42 -0500
To: 'Geoff.Perselay@gmail.com' <Geoff.Perselay@gmail.com>
Subject: Re: Union County Jail and Juvenile

Out of office today and wednesday.

Will be in thursday , maybe you can call me then.

From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
Sent: Monday, February 10, 2014 06:46 PM
To: Brian P. Riordan
Subject: RE: Union County Jail and Juvenile

Brian:

Unfortunately, I will not be at Friday's meeting (Rita and Joe's is not the meeting to miss!!) I will be in Washington. However, if you have time tomorrow, I would like to talk with you about this and also your comments on that draft I left with you several weeks ago. I know that you usually have a meeting on Tuesday time, perhaps early in the am, we can cover that. I know that you usually have a meeting on Tuesday mornings, but perhaps we can talk before that. Let me know what works for you.

Thanks,

Geoff

From: Brian P. Riordan [mailto:briordan@ucnj.org]
Sent: Monday, February 10, 2014 12:50 PM
To: Geoff Perselay
Subject: FW: Union County Jail and Juvenile

Hello Geoff - trust you are well ,

RE the medical RFP : want to chat with you so that our interests are protected with the rfp / bids etc ""It is my plan to

We can either chat via phone before Friday's mtg - or we can catch up then. Your call.

Brian Rjordan

Director

Department of Correction

Union County NJ

Office : 908-558-2613



From: Julia Cohen
Sent: Monday, January 27, 2014 2:05 PM
To: Geoff Perselay
Cc: Brian P. Rjordan; Joseph Infante
Subject: RE: Union County Jail and Juvenile

Geoff

...And a new one to you!!

I will begin work on your request 1st thing in the a.m.
Hopefully, Corizon will have the data on hand
JC

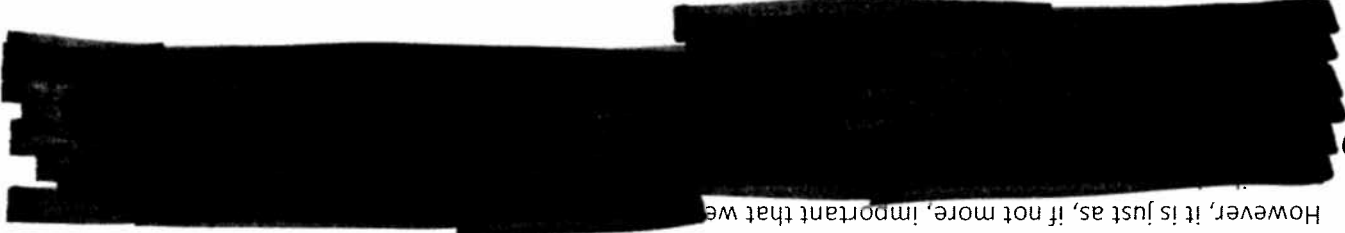
From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
Sent: Monday, January 27, 2014 1:35 PM
To: Julia Cohen
Cc: Brian P. Rjordan
Subject: RE: Union County Jail and Juvenile

Julia:

Happy New Year!!

I know it has been a long time since we started this process of gathering data. I looked at this list that you provided and it does provide the top meds used by number of prescriptions and number of doses utilized.

However, it is just as, if not more, important that we



2

If you could get that from Corizon's pharmacy provider, as soon as possible, that would be great!!

Also, if you could get the full year's statistics for 2013 we will need that as well. The sooner the better. The stats that we would need are the monthly reports for on-site medical statistics, off-site statistics as well as the claims reports for all of 2012 and 2013. In addition, the financial report for year end, which details the budget and the actual expenditures for all categories of expense, which I believe Corizon supplies to you on a quarterly basis.

Should you have any questions, please give me a call at the number below.

Thanks for your help!!

Geoff

Geoffrey S. Perselay, Esq.

President

Perselay Associates, Inc.

P.O. Box 1003

Chatham, N.J. 07928

Phone: (908) 377-0410

Fax: (973) 377-0718

Geoff.Perselay@gmail.com

From: Julia Cohen [<mailto:jcohen@ucnj.org>]

Sent: Friday, September 27, 2013 10:23 AM

To: Geoff.perselay@gmail.com

Subject: FW: Union County Jail and Juvenile

Importance: High

FYR&U...Top meds for last 3 years

Julia

From: West, Patricia [<mailto:Patricia.West@corizonhealth.com>]

Sent: Friday, September 27, 2013 10:03 AM

To: Julia Cohen

Subject: FW: Union County Jail and Juvenile

Importance: High

Julia,

Bob asked me to forward the attached reports to you.

Patricia M.West, RN, CCHP

Health Services Administrator

Phone: 908-558-2638

Fax: 908-558-5279

15 Elizabethtown Plaza, Elizabeth NJ 07207

www.corizonhealth.com

From: Orrick, Robert

Sent: Friday, September 27, 2013 9:56 AM

To: West, Patricia

Subject: Union County Jail and Juvenile

Pat would you please forward to Julia Cohen as these are some of the reports as requested. These are the top meds for the last three years.

Thanks

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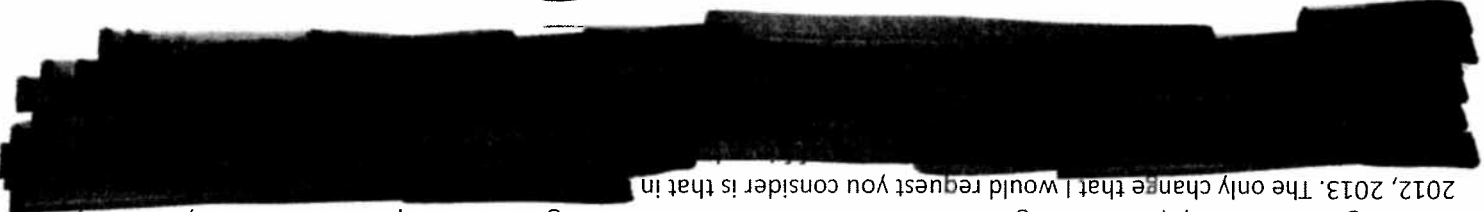
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Joseph Infante

From: Geoff Perselay <geoff.perselay@gmail.com>
Sent: Tuesday, June 03, 2014 1:33 PM
To: Joseph Infante
Subject: FW: Needed Information re: Management Report

Joe:

I got your information that you provided yesterday. However, it did not provide all of the information requested. I tried to set up the categories below so that the information requested on the left side (position information) would be filled in and then the categories at the top (Overall Budget Cost and total cost of Salaries and Wages would be provided for each year 2011, 2012, 2013. The only change that I would request you consider is that in



Thanks,
Geoff

From: Geoff Perselay <Geoff.Perselay@gmail.com>
Date: Tuesday, May 20, 2014 at 5:57 PM
To: "Brian (Priscilla) Riordan" <briordan@ucn1.org>
Subject: Needed Information re: Management Report

Brian: I am starting to finalize sections of the management report (I know there is a lot of discussion about how long this has taken) I am going to need budget information that I think only your office can provide me. The earlier you can get me this information the better off I will be in getting the report in shape. I am sure that Joe can put this together quickly. To start with, I will need the following:

For 2011, 2012 and 2013 (each year a separate analysis):

Break down of costs as follows:

1. Overall Budget Cost: _____
- A. Salaries and Wages: (total) _____

- | | |
|-----------------------|--------------------|
| Total Salary and Wage | 1. Custody Staff : |
| Total Overtime | |
| Fringe Benefit Cost | |

- A. C.O.s _____
of authorized positions
- B. Sgts. _____
of authorized positions
- C. Lts. _____

4.	Cost per inmate per day
3.	ADP (average for the year)
2.	REVENUE
A. B.	Inmate Housing Revenue Commission
1. 2.	Commissary Inmate Phones
6.	Projects and Projected costs:
A. B. C.	Capital Improvements Other Contracted Service Hudson Housing Contract CEC Contract Commissary Food Service Medical Contracted Services:
5.	Usual costs including supplies, equipment, etc.
4.	Other Expenses:
3.	Other Expenses: Other Department Staff: Maintenance Cost/Charge Back: Other County Departmental Staff Assigned to Jail
2.	Titles: Civilian Staff
D. Capts.	# of authorized positions
	# of authorized positions

Joseph Infante

From: Geoff Perselay <geoff.perselay@gmail.com>
Sent: Friday, February 07, 2014 11:37 AM
To: Joseph Infante
Subject: RE: Union County Claims report

Joe:

Could you please send me the year end statistical report that Corizon provides you. It is the report that provides all statistics regarding in-house services such as: intake processing; DR. Sick calls; NP sick calls; dental services; behavioral health stats; pharmacy stats; off-site specialty consults; special services etc.

Also, they should be providing you with a Pharmacy Services Report, which I would like to get for 2011, 2012 and 2013. This is different than the other report that I asked for which lists the top 100 meds by cost. (did we get that yet?)

And I believe that they may be providing you with a monthly report that shows billings for lab, pharmacy and xray and any adjustments which have been taken from the amount billed. If they provide that to you, I would like to see that as well.

Also, if they have been providing you, which I believe they are, a year end report of any kind, I would like to see that report for 2011, 2012 and 2013.

Please let me know if there is any problem or if you are not sure of what I am requesting.

Are you around on Monday? Perhaps I can stop in for an hour or so to see what other documents that you have that may be useful to the vendors.

Thanks,

Geoff

Geoffrey S. Perselay, Esq.

President

Perselay Associates, Inc.

P.O. Box 1003

Chatham, N.J. 07928

Phone: (908) 377-0410

Fax: (973) 377-0718

Geoff.Perselay@gmail.com

From: Joseph Infante [<mailto:jinfante@ucnj.org>]

Sent: Friday, February 07, 2014 11:05 AM

To: Geoff Perselay

Subject: Union County Claims report

Joseph Infante

From: Geoff Pearsley <geoff.pearsley@gmail.com>
Sent: Wednesday, July 30, 2014 4:46 PM
To: Julia Cohen; Joseph Infante; Laura Scutarì
Cc: Rose Comas; Frank Guzzo; Brian P. Riordan
Subject: 1199J Contract with Corizon
Attachments: Contract Agreement between 1199J and Corizon.pdf

Please see the attached. This should be included with the answers to the questions when they are released. I responded to a question requesting this document and my answer was to see the attached contract. Sorry I forgot to include it yesterday. I am trying to get the additional schedule that accompanies the general terms and conditions of the contract. When I receive it I will forward for distribution as well.

Joseph Infante

From: Geoff Perselay <geoff.perselay@gmail.com>
Sent: Monday, January 27, 2014 4:05 PM
To: Joseph Infante
Subject: RE: Union County Claims report

Joe:

Thanks for the information. I believe that I have the first six months in an earlier transmission from you. That should complete that level of information that I need.

I was told that you lost your father a couple of weeks back. Please accept my most sincere condolences.

Geoff

-----Original Message-----

From: Joseph Infante [mailto:jinfante@ucnj.org]
Sent: Monday, January 27, 2014 12:38 PM
To: Geoff Perselay
Subject: FW: Union County Claims report

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Joseph Infante

From: Geoff Perselay <geoff.perselay@gmail.com>
Sent: Thursday, January 09, 2014 5:01 PM
To: Joseph Infante
Subject: RE: Union County Claims report

Joe: Could you see if you could get this information from 7/1/13 to 12/31/13. The Stop Loss provider needs to review the claims through the end of 2013. In addition, if you could provide me with the monthly ADP for all of 2013, I would appreciate it very much. Thanks, Geoff

From: Joseph Infante [mailto:jinfante@ucnj.org]
Sent: Wednesday, October 30, 2013 3:37 PM
To: Geoff Perselay
Subject: Union County Claims report

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Joseph Infante

From: Geoff Perselay <geoff.perselay@gmail.com>
Sent: Wednesday, October 30, 2013 3:56 PM
To: Joseph Infante
Subject: RE: Union County Claims report

Thanks Joe.

From: Joseph Infante [mailto:jinfante@ucnj.org]
Sent: Wednesday, October 30, 2013 3:37 PM
To: Geoff Perselay
Subject: Union County Claims report

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Joseph Infante

From: geoff.perselay@gmail.com
Sent: Friday, January 10, 2014 3:45 PM
To: Joseph Infante
Subject: Re: Union County Claims report

Joe: Sorry; yes I need the claims report for 7/1-12/31/13. Thanks for ur help. Geoff
Sent from my Verizon Wireless BlackBerry

From: Joseph Infante <jinfante@ucnj.org>
Date: Fri, 10 Jan 2014 14:08:09 -0500
To: Geoff Perselay <geoff.perselay@gmail.com>
Subject: RE: Union County Claims report

Geoff,

You need the total clams from 7/1/13 to 12/31/13?

There wasn't any information listed below.

From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
Sent: Thursday, January 09, 2014 5:01 PM
To: Joseph Infante
Subject: RE: Union County Claims report

Joe: Could you see if you could get this information from 7/1/13 to 12/31/13. The Stop Loss provider needs to review the claims through the end of 2013. In addition, if you could provide me with the monthly ADP for all of 2013, I would appreciate it very much. Thanks, Geoff

From: Joseph Infante [mailto:jinfante@ucnj.org]
Sent: Wednesday, October 30, 2013 3:37 PM
To: Geoff Perselay
Subject: Union County Claims report

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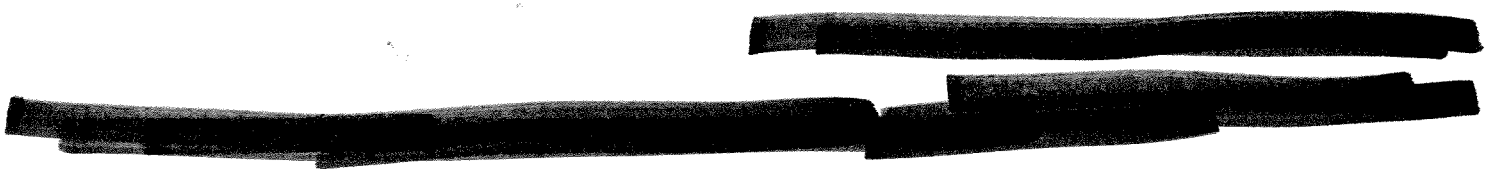
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Joseph Infante

From: Geoff Perseyay <geoff.perseyay@gmail.com>
Sent: Monday, August 04, 2014 1:40 PM
To: Julia Cohen; Joseph Infante
Cc: Rose Comas; Frank Guzzo; Brian P. Riordan
Subject: FW: Revised Staffing Matrix
Attachments: Scan 3.pdf

① ②

[Redacted content]



Joseph Infante

From: Geoff Perselay <geoff.perselay@gmail.com>
Sent: Tuesday, August 05, 2014 10:49 AM
To: Julia Cohen
Cc: Joseph Infante
Subject: Re: Addendum #4 for RCCP# 2-2014 (Request for Competitive Contract Proposals - Comprehensive Institutional Healthcare Services for the County of Union)

Importance: High

2

[REDACTED]

From: Julia Cohen <jcohen@ucn1.org>
Date: Tuesday, August 5, 2014 at 10:20 AM
To: Geoff Perselay <Geoff.Perselay@gmail.com>
Cc: Joseph Infante <jinfante@ucn1.org>
Subject: FW: Addendum #4 for RCCP# 2-2014 (Request for Competitive Contract Proposals - Comprehensive Institutional Healthcare Services for the County of Union)

Sorry Geoff

Please advise on highlighted statement

From: Deanna Dantonio [mailto:ddantonio@cfGPC.com]
Sent: Tuesday, August 05, 2014 10:08 AM
To: Julia Cohen
Subject: Addendum #4 for RCCP# 2-2014 (Request for Competitive Contract Proposals - Comprehensive Institutional Healthcare Services for the County of Union)
Importance: High

Dear Ms. Cohen:

We are in receipt of Addendum #4, which includes a revised Staffing Matrix; however, please be aware that the grand totals for the Nursing Staff Positions are incorrect.

We also wanted to know if vendors are permitted to attend the opening of the proposals on Friday, August 8th.

Thank you for your attention to these matters.

Sincerely,

Deanna M. D'Antonio

CFG

765 East Route 70

Building A-100

Marlton, NJ 08053

(cell phone) [REDACTED]

856-797-4741 (office extension)

ddantonio@cfgpc.com



www.cfghealthnetwork.com

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Julia Cohen

From: Julia Cohen

Sent: Tuesday, August 05, 2014 10:56 AM

To: Geoff.perselay@gmail.com

Subject: FW: Addendum #4 for RCCP# 2-2014 (Request for Competitive Contract Proposals - Comprehensive Institutional Healthcare Services for the County of Union)

Importance: High

High

Geoff

Your numbers are correct. The grand total is the total of Administration and Nursing staff
I'll let Deanna Dantonio know that

From: Julia Cohen

Sent: Tuesday, August 05, 2014 10:21 AM

To: Geoff.perselay@gmail.com

Cc: Joseph Infante

Subject: FW: Addendum #4 for RCCP# 2-2014 (Request for Competitive Contract Proposals - Comprehensive Institutional Healthcare Services for the County of Union)

Importance: High

Sorry Geoff

Please advise on highlighted statement

From: Deanna Dantonio [mailto:ddantonio@ctgpc.com]

Sent: Tuesday, August 05, 2014 10:08 AM

To: Julia Cohen

Subject: Addendum #4 for RCCP# 2-2014 (Request for Competitive Contract Proposals - Comprehensive Institutional Healthcare Services for the County of Union)

Importance: High

Dear Ms. Cohen:

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Thank you for your attention to these matters.

Sincerely,

Deanna M. D'Antonio

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Marlton, NJ 08053

(cell phone) [REDACTED]

856-797-4741 (office extension)

ddantonio@cfGPC.com



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Julia Cohen

From:

Julia Cohen

Sent:

Tuesday, August 05, 2014 10:21 AM

To:

Geoff.perselay@gmail.com

Cc:

Joseph Infante

Subject:

FW: Addendum #4 for RCCP# 2-2014 (Request for Competitive Contract Proposals - Comprehensive Institutional Healthcare Services for the County of Union)

Importance:

High

Sorry Geoff

Please advise on highlighted statement

From: Deanna Dantonio [mailto:ddantonio@cfGPC.com]

Sent: Tuesday, August 05, 2014 10:08 AM

To: Julia Cohen

Subject: Addendum #4 for RCCP# 2-2014 (Request for Competitive Contract Proposals - Comprehensive Institutional Healthcare Services for the County of Union)

Importance: High

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Julia Cohen

From: Julia Cohen
Sent: Tuesday, August 05, 2014 7:27 AM
To: Geoff.perselay@gmail.com
Cc: Brian P. Riordan; Frank Guzzo; Rose Comas; Joseph Infante
Subject: FW: RCCP #2-2014

Importance: High

Good Morning Geoff
The following email was received yesterday afternoon Please advise Mr. Sullivan

Thank you Julia

-----Original Message-----

From: Sullivan, Thomas [mailto:Tom.Sullivan@corizonhealth.com]
Sent: Monday, August 04, 2014 4:02 PM

To: Julia Cohen

Cc: Devlin, Douglas; Miller, Michael

Subject: RCCP #2-2014

As we just received Addendum #4 which is in reference to staffing, which in turn impacts on cost. We would respectfully request a further extension be consider by the county. This request is only made in accordance with our desire to provide the best possible proposal at the best possible price . Even a slight extension in the due date would be appreciated. Thank for your time and consideration .

Tom Sullivan

Director Business

North Eastern Region

Mobile

Julia Cohen

From: Julia Cohen
Sent: Tuesday, August 05, 2014 7:26 AM
To: Geoff.perselay@gmail.com
Cc: Frank Guzzo; Brian P. Riordan; Joseph Infante
Subject: FW: RCCP 2-2014 Addendum #4

Importance: High

Good Morning Geoff
The following email was received yesterday afternoon
Please advise Mr. Doll
Thank Julia

From: Larry Doll [mailto:ldoll@correctaresolutions.com]
Sent: Monday, August 04, 2014 4:06 PM
To: Julia Cohen
Subject: RCCP 2-2014 Addendum #4

②

[REDACTED]

Larry F. Doll
Senior Vice President, Strategic Development
Correct Care Solutions
ldoll@correctaresolutions.com
cell: [REDACTED]

Julia Cohen

From: Julia Cohen
Sent: Tuesday, July 29, 2014 9:52 AM
To: Geoff.perselay@gmail.com
Cc: Joseph Infante
Subject: 2-2014
Attachments: quiet.docx
Importance: High

Good Morning Geoff
Please take a look at the attached. If ok, I will send it over to Rose
For legal review and so she can send it to M. Yuska to be posted on www.ucnl.org and emailed to proposers
Awaiting your response and the staffing matrix
Julia

Julia A. Cohen, Contract Monitor

Department of Correctional Services

15 Elizabethtown Plaza

Elizabeth, New Jersey 07207

908.558.2238

jcohen@ucnl.org



Julia Cohen

From: Julia Cohen
Sent: Monday, August 11, 2014 7:53 AM
To: 'Geoff Perselay'
Subject: RE: rccp 2-2014
Attachments: 2-2014 EVALUATION CRITERIA.docx

From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
Sent: Friday, August 08, 2014 3:36 PM
To: Julia Cohen
Subject: Re: rccp 2-2014

Julia: Could you please forward to me a copy of the evaluation criteria and weighting that was distributed today, for my file. Thanks, Geoff

From: Julia Cohen <jcohen@ucn|.org>
Date: Friday, August 8, 2014 at 2:50 PM
To: "Brian (Priscilla) Riordan" <briordan@ucn|.org>, Rose Comas <rcomas@ucn|.org>, Geoff Perselay <Geoff.Perselay@gmail.com>
Cc: Annie Pantoja <apantoja@ucn|.org>, Joseph Infante <jinfante@ucn|.org>, Frank Guzzo <fguzzo@ucn|.org>
Subject: rccp 2-2014

The bid opening for RCCP 2-2014 was held at 2:30 pm today (8.8.14)

Eleven (11) vendors submitted proposals

Six for medical/pharmacy:

- CFG
- Wexford
- Corizon
- Quality Care
- Correct Care Solutions
- Correctional Medical Care

Five for pharmacy solo:

- Westwood Pharmacy
- Correct Rx Pharmacy
- Contract Pharmacy Services
- Maxor Pharmacy
- Diamond Pharmacy

Julia A. Cohen, Contract Monitor

Department of Correctional Services

15 Elizabethtown Plaza

Elizabeth, New Jersey 07207

908.558.2238



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Julia Cohen

From: Julia Cohen
Sent: Tuesday, August 05, 2014 10:58 AM
To: 'Geoff Perselay'
Subject: RE: Addendum #4 for RCCP# 2-2014 (Request for Competitive Contract Proposals - Comprehensive Institutional Healthcare Services for the County of Union)

Got it !!!

From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
Sent: Tuesday, August 05, 2014 10:49 AM
To: Julia Cohen
Cc: Joseph Infante
Subject: Re: Addendum #4 for RCCP# 2-2014 (Request for Competitive Contract Proposals - Comprehensive Institutional Healthcare Services for the County of Union)
Importance: High

2

[REDACTED]

From: Julia Cohen <jcohen@ucnl.org>
Date: Tuesday, August 5, 2014 at 10:20 AM
To: Geoff Perselay <Geoff.Perselay@gmail.com>
Cc: Joseph Infante <jinfante@ucnl.org>
Subject: FW: Addendum #4 for RCCP# 2-2014 (Request for Competitive Contract Proposals - Comprehensive Institutional Healthcare Services for the County of Union)

Sorry Geoff

Please advise on highlighted statement

From: Deanna Dantonio [mailto:ddantonio@cfqpc.com]
Sent: Tuesday, August 05, 2014 10:08 AM
To: Julia Cohen

Subject: Addendum #4 for RCCP# 2-2014 (Request for Competitive Contract Proposals - Comprehensive Institutional Healthcare Services for the County of Union)
Importance: High

Dear Ms. Cohen:

We are in receipt of Addendum #4, which includes a revised Staffing Matrix; however, please be aware that the grand totals for the Nursing Staff Positions are incorrect.

We also wanted to know if vendors are permitted to attend the opening of the proposals on Friday, August 8th.

Thank you for your attention to these matters.

Sincerely,

Deanna M. D'Antonio

CFG
765 East Route 70
Building A-100
Marton, NJ 08053
[REDACTED] (cell phone)
856-797-4741 (office extension)
ddantonio@ctgpc.com



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Julia Cohen

From: Julia Cohen
Sent: Tuesday, August 05, 2014 9:16 AM
To: 'Geoff Perselay'
Subject: RE: RCCP 2-2014 Addendum #4

Thank you Geoff. I will forward your suggestion to Directors Riordan and Guzzo
Julia

From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
Sent: Tuesday, August 05, 2014 9:04 AM
To: Julia Cohen
Subject: Re: RCCP 2-2014 Addendum #4
Importance: High

Julia:

My suggestion to you is that you

[REDACTED]

I cannot respond directly, I can only make recommendations on how to answer or what to say.

Geoff

From: Julia Cohen <[cohen@ucnj.org]>
Date: Tuesday, August 5, 2014 at 7:25 AM
To: Geoff Perselay <Geoff.Perselay@gmail.com>
Cc: Frank Guzzo <[guzzo@ucnj.org]>, "Brian (Priscilla) Riordan" <[briordan@ucnj.org]>, Joseph Infante <[infante@ucnj.org]>
Subject: FW: RCCP 2-2014 Addendum #4

Good Morning Geoff
The following email was received yesterday afternoon
Please advise Mr. Doll
Thank Julia

From: Larry Doll [mailto:ldoll@correctaresolutions.com]
Sent: Monday, August 04, 2014 4:06 PM
To: Julia Cohen
Subject: RCCP 2-2014 Addendum #4

Having reviewed the latest staffing matrix in Addendum #4, I have the following concerns:

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cell: [REDACTED]

ldoll@correctcareolutions.com

Correct Care Solutions

Senior Vice President, Strategic Development

Larry F. Doll

②

[REDACTED]

Julia Cohen

From: Julia Cohen
Sent: Monday, August 04, 2014 1:58 PM
To: 'Geoff Perselay'
Subject: RE: Revised Staffing Matrix
Attachments: COMPREHENSIVE INSTITUTIONAL HEALTHCARE SERVICES STAFFING MATRIX.docx
Importance: High

I'M GOING TO SEND THE ATTACHED OVER TO PURCHASING

From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
Sent: Monday, August 04, 2014 1:57 PM
To: Julia Cohen
Subject: Re: Revised Staffing Matrix
Importance: High

Thanks [REDACTED]

From: Julia Cohen <jcohen@ucnlorb>
Date: Monday, August 4, 2014 at 1:47 PM
To: Geoff Perselay <Geoff.Perselay@gmail.com>
Subject: RE: Revised Staffing Matrix

[REDACTED]

From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
Sent: Monday, August 04, 2014 1:40 PM
To: Julia Cohen; Joseph Infante
Cc: Rose Comas; Frank Guzzo; Brian P. Riordan
Subject: FW: Revised Staffing Matrix

[REDACTED]

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Geoff

2

[Redacted content]

Julia Cohen

From: Julia Cohen
Sent: Tuesday, July 29, 2014 3:18 PM
To: 'Geoff Perselay'
Subject: RE: Final Q&A Union RCCP

No. No number changes on my part. I cut and pasted your spread sheet and used a more legible matrix that I found I shot the package over to Rosa so now we wait (and pray lol)

-----Original Message-----

From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
Sent: Tuesday, July 29, 2014 2:52 PM
To: Julia Cohen
Subject: Re: Final Q&A Union RCCP

Looks good. I am not in my office, but assuming none of the numbers changed, I think it is good to go.

Sent from my iPhone

> On Jul 29, 2014, at 11:48 AM, Julia Cohen <[cohen@ucn!.org]> wrote:

> Geoff

> Please take a look at the attached. If ok w/you I'll forward
> everything over to Rose for review Please advise and thanks Julia

> -----Original Message-----

> **From:** Geoff Perselay [mailto:geoff.perselay@gmail.com]
> **Sent:** Tuesday, July 29, 2014 10:49 AM
> **To:** Julia Cohen
> **Subject:** Re: Final Q&A Union RCCP

> Also: if you could take my name off of the Ccs on the letter, I would appreciate that. Thanks.

> On 7/29/14, 10:23 AM, "Julia Cohen" <[cohen@ucn!.org]> wrote:

>> Cool. Don't know anything about Excel so....it goes as it comes

>> Or maybe I'll have Priscilla take a look

>> -----Original Message-----

>> **From:** Geoff Perselay [mailto:geoff.perselay@gmail.com]
>> **Sent:** Tuesday, July 29, 2014 10:16 AM
>> **To:** Julia Cohen; Joseph Infante
>> **Subject:** FW: Final Q&A Union RCCP

>> Good morning Julia:

>> I made just a few changes on the document. I changed out the names of

<> <COMPREHENSIVE INSTITUTIONAL HEALCARE SERVICES STAFFING MATRIX.docx>

received this message in error.

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>> Geoff

>> Thanks again,

>> to the proposers.

>> no problems it is fine the way it is in order to get the information
>> If you know how to fancy it up a bit, that would be welcomed. If not,
>> numbers all add up, so that is a good thing.
>> and I really don't know what I am doing with that application. The
>> I will forward the staffing grid in a few minutes. It is in excel,

>> in preparing the final copy.

>> Other than that, the document looks very good. Thanks for your help

>> the vendors who asked the questions and changed them to Proposer 1,2,3,etc.

Julia Cohen

From: Julia Cohen
Sent: Tuesday, July 29, 2014 11:49 AM
To: 'Geoff Perseley'
Subject: RE: Final Q&A Union RCCP
Attachments: COMPREHENSIVE INSTITUTIONAL HEALCARE SERVICES STAFFING MATRIX.docx
Importance: High

Geoff

Please take a look at the attached. If ok w/you I'll forward everything over to Rose for review Please advise and thanks
Julia

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Sent: Tuesday, July 29, 2014 10:49 AM
To: Julia Cohen
Subject: Re: Final Q&A Union RCCP

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>Cool. Don't know anything about Excel so....it goes as it comes
>Or maybe I'll have Priscilla take a look

>-----Original Message-----

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>**Sent:** Tuesday, July 29, 2014 10:16 AM
>**To:** Julia Cohen; Joseph Infante
>**Subject:** FW: Final Q&A Union RCCP

>Good morning Julia:

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>preparing the final copy.

>I will forward the staffing grid in a few minutes. It is in excel, and
>I really don't know what I am doing with that application. The numbers
>all add up, so that is a good thing.

>If you know how to fancy it up a bit, that would be welcomed. If not,
>no problems it is fine the way it is in order to get the information to
>the proposers.

>Thanks again,

>

>Geoff

>

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>>

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Julia Cohen

From: Julia Cohen
Sent: Tuesday, July 29, 2014 10:50 AM
To: 'Geoff Perselay'
Subject: RE: Final Q&A Union RCCP

Will do

-----Original Message-----

From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
Sent: Tuesday, July 29, 2014 10:49 AM
To: Julia Cohen
Subject: Re: Final Q&A Union RCCP

Also: if you could take my name off of the Ccs on the letter, I would appreciate that. Thanks.

On 7/29/14, 10:23 AM, "Julia Cohen" <jcohen@ucn1.org> wrote:

>Cool. Don't know anything about Excel so....it goes as it comes
>Or maybe I'll have Priscilla take a look

>-----Original Message-----

>**From:** Geoff Perselay [mailto:geoff.perselay@gmail.com]
>**Sent:** Tuesday, July 29, 2014 10:16 AM
>**To:** Julia Cohen; Joseph Infante
>**Subject:** FW: Final Q&A Union RCCP

>Good morning Julia:

>I made just a few changes on the document. I changed out the names of
>the vendors who asked the questions and changed them to Proposer 1,2,3,etc.
>Other than that, the document looks very good. Thanks for your help in
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>Geoff

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Julia Cohen

From: Julia Cohen
Sent: Tuesday, July 29, 2014 10:24 AM
To: 'Geoff Perselay'
Cc: Joseph Infante
Subject: RE: Final Q&A Union RCCP

Cool. Don't know anything about Excel so....it goes as it comes
Or maybe I'll have Priscilla take a look

-----Original Message-----

From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
Sent: Tuesday, July 29, 2014 10:16 AM
To: Julia Cohen; Joseph Infante
Subject: FW: Final Q&A Union RCCP

Good morning Julia:

I made just a few changes on the document. I changed out the names of the vendors who asked the questions and changed them to Proposer 1,2,3,etc.

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If you know how to fancy it up a bit, that would be welcomed. If not, no problems it is fine the way it is in order to get the information to the proposers.

Thanks again,

Geoff

>

Julia Cohen

From: Julia Cohen
Sent: Thursday, July 24, 2014 9:05 AM
To: 'Geoff Perselay'
Subject: RE: Document (9).pdf
Importance: High

Please fax over a copy to Priscilla at 908.527.4275

-----Original Message-----

From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
Sent: Thursday, July 24, 2014 9:03 AM
To: Julia Cohen
Subject: FW: Document (9).pdf

This is not the form that Maxor usually uses on their reporting. They have a structured report that is issued every month. If you don't have it, you need to get it from Pat West who should have the reports on a monthly basis. When there is a P&T meeting on a monthly or quarterly basis, they use these reports as part of their base documents. If you need one, I can fax a copy over to you from another county. Please let me know. Geoff

On 7/24/14, 8:41 AM, "Priscilla McGhee" <pmcghee@ucn1.org> wrote:

>Document (9).pdf
>
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>message in error.

Julia Cohen

From: Geoff Perselay <geoff.perselay@gmail.com>
Sent: Thursday, July 24, 2014 1:15 PM
To: Julia Cohen
Subject: Re: Document (9).pdf

Sorry for the delay, but I just got back from several meetings. I just faxed this to Priscilla.
Geoff

Sent from my iPhone

> On Jul 24, 2014, at 9:05 AM, Julia Cohen <jcohen@ucn1.org> wrote:

> Please fax over a copy to Priscilla at 908.527.4275

> -----Original Message-----

> From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
> Sent: Thursday, July 24, 2014 9:03 AM

> To: Julia Cohen

> Subject: FW: Document (9).pdf

> This is not the form that Maxor usually uses on their reporting. They

> have a structured report that is issued every month. If you don't have

> it, you need to get it from Pat West who should have the reports on a

> monthly basis. When there is a P&T meeting on a monthly or quarterly

> basis, they use these reports as part of their base documents. If you

> need one, I can fax a copy over to you from another county. Please let

> me know. Geoff

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>> Document (9).pdf

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Julia Cohen

From: Julia Cohen
Sent: Thursday, July 24, 2014 7:23 AM
To: 'Geoff Perselay'
Subject: RE: Pharmacy information

I ONLY HAVE 2013. I WOULD HAVE TO REQUEST FROM CORIZON 2012.

From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
Sent: Wednesday, July 23, 2014 4:11 PM
To: Julia Cohen; Joseph Infante
Cc: Rose Comas
Subject: Pharmacy information

Do you have the monthly Maxor reports for 2013 and 2012. I really just need their report that shows year end for 2012 and 2013 since that shows the whole year's worth of data. Please advise.

Julia Cohen

From: Julia Cohen
Sent: Thursday, July 10, 2014 3:03 PM
To: 'Geoff Perselay'
Cc: Rose Comas; Brian P. Riordan; Joseph Infante
Subject: RE: RCCP#2-2014

Hi Geoff

The following is the response I sent to Mr Bell:

Good Afternoon Mr. Bell
I am in receipt of your concerns and will refer them to our Legal Department.
Julia Cohen, Contract Monitor

Then he sent another email:

From: Chris Bell [mailto:chris.bell@naphcare.com]
Sent: Thursday, July 10, 2014 2:43 PM
To: Julia Cohen
Subject: RE: RCCP#2-2014

Thank you, appreciate the quick response. Would you anticipate an answer by the bid conference next w
Then he sent another email:

And I responded:

Mr. Bell
I have forwarded your concerns/questions to our Legal Department. I cannot anticipate their turnaround time.
Should I receive a response in a timely fashion, I will reach out to you.

Julia

From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
Sent: Thursday, July 10, 2014 2:50 PM
To: Julia Cohen; Rose Comas
Cc: Brian P. Riordan; Joseph Infante
Subject: Re: RCCP#2-2014
Importance: High

My recommendation is that you

1
2

From: Julia Cohen <jcohen@ucn.org>
Date: Thursday, July 10, 2014 at 2:32 PM
To: Rose Comas <rcomas@ucn.org>, Geoff Perselay <Geoff.Perselay@gmail.com>
Cc: "Brian (Priscilla) Riordan" <brriordan@ucn.org>, Joseph Infante <jinfante@ucn.org>
Subject: FW: RCP#2-2014

Please advise

From: Chris Bell [mailto:chris.bell@naphcare.com]

Sent: Thursday, July 10, 2014 2:30 PM

To: Julia Cohen

Cc: Chris Bell

Subject: RCP#2-2014

Importance: High

Ms. Cohen,

I represent NaphCare and we are interested in the above solicitation. I am concerned we cannot meet the short turnaround time for the due date for this proposal as well as I know other vendors will have the same concerns. This offers the incumbent a tremendous advantage.

Can this due date of Aug. 1 be extended to allow more time for vendors to solidify the proper proposal, network and subcontractors to meet Union County's needs?

Please advise at your convenience. Thanks in advance for your help.

Regards,



Christopher W. Bell

Vice President, Business Development

T - 205.536.8499

C -

chris.bell@naphcare.com



"We believe trust still matters."

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Julia Cohen

From: Geoff Perselay <geoff.perselay@gmail.com>
Sent: Wednesday, July 23, 2014 3:20 PM
To: Rose Comas; Julia Cohen; Joseph Infante
Subject: request for clarification: Staffing



[Redacted content]

Thanks,
Geoff

Julia Cohen

From: Geoff Perselay <geoff.perselay@gmail.com>
Sent: Tuesday, July 22, 2014 8:54 AM
To: Rose Comas
Cc: Julia Cohen
Subject: Re: Questions Re RCCP#2-2014

1

On 7/21/14, 2:28 PM, "Rose Comas" <rcomas@ucnj.org> wrote:

[REDACTED]

> Rose Comas, Esq., MPA
> First Deputy County Counsel
> County of Union
> New Jersey

> Sent remotely from personal device.

> On Jul 21, 2014, at 12:02 PM, "Julia Cohen"

> <cohen@ucnj.org> wrote:

> Attachment: Questions from Diamond Drugs, Inc.

> From: Paula Berezansky [mailto:pberezansky@diamondpharmacy.com]
> Sent: Monday, July 21, 2014 11:59 AM
> To: Julia Cohen
> Cc: Proposal
> Subject: Questions Re RCCP#2-2014
> Importance: High

> Ms. Cohen,

> Attached are Diamond's questions for Union County, New Jersey,
> regarding
> RCCP#2-2014: Comprehensive Institutional Healthcare & Pharmacy Services
> for the Union County Jail and Juvenile Detention Facility. We look
> forward to receiving your responses.

> Paula Berezansky

> Proposal Department

>proposal@diamondpharmacy.com<mailto:proposal@diamondpharmacy.com>

>Diamond Drugs Inc.

>645 Kolter Drive

>Indiana, Pennsylvania 15701

>www.diamondpharmacy.com<http://www.diamondpharmacy.com>

>Office:

>Fax:

>800.882.6337

>724.349.2604

><imageb9756d.jpg@3d01e072.6a6a4e6t>

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><Questions for Union Co NJ 20140721.docx>

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From: Geoff Perseley <geoff.perseley@gmail.com>
Sent: Monday, July 14, 2014 9:26 AM
To: Michael Yuska; Rose Comas
Cc: Julia Cohen; Laura Scutari; Mary Anne Saunders; Robert Charkowsky; Carolyn S. Kropp
Subject: Re: NoticeToProposers

While we have provided the CCP to the medical providers, I should have given you the names of correctional pharmacy companies to send the CCP to as well, since we are providing a "pharmacy only" option in the specs. While we can get this out today, there is no mandatory pre-bid and the pharmacy companies do not need to see the facility. They will have until next Monday to ask questions. So if no pharmacy companies have downloaded the CCP specs, I would recommend that you send out a notice, which tells them that there is a pharmacy only option within these specifications. Let me know if you have any questions.

The following companies should be contacted:

Maxor Correctional Pharmacy Services
Deleca Barnes
(800) 833-2510
Deleca.Barnes@maxorcps.com

Westwood Pharmacy
Hunter Hoggett
(804) 288-1933
Hunter.hoggett@westwoodpharmacy.com

Contract Pharmacy Services
Scott Steres
(800) 555-8062
Ssteres@contractrx.com

Diamond Drugs, Inc.
Mark Zilner
(800) 882-6337 x 1003
mzilner@diamonddrugs.com

Correct Rx Pharmacy Services, Inc.
Ellen H. Yankellow
(410) 636-9500
EYankellow@correctrxpharmacy.com

Suggested Message to be sent:

Union County N.J. Issued a Competitive Contract Proposal on July 9, 2014 for Comprehensive Institutional Healthcare and Pharmacy Services for the Union County Jail and Juvenile Detention Center. Included within the specifications is an option that the County has provided, which will allow the County to consider carving out the pharmacy services from the comprehensive institutional healthcare services. Therefore, the County will be accepting separate proposals from Correctional Pharmacy Services companies, as well as from companies that provide comprehensive healthcare services.

Please find below the notice to bidders that was advertised on July 9, 2014:

Notice to Proposers

SEALED PROPOSALS will be received by the Director of the Division of Purchasing of the County of Union, New Jersey or his designee on or before August 1, 2014 at 2:30 p.m., in the 3rd Floor Conference Room, Union County Administration Building, 10 Elizabethtown Plaza, Elizabeth, New Jersey 07207 for:

COMPREHENSIVE INSTITUTIONAL HEALTHCARE & PHARMACY SERVICES FOR THE UNION COUNTY JAIL AND JUVENILE DETENTION FACILITY-RCCP#2-2014

Proposals are being solicited through a competitive contract process in accordance with N.J.S.A. 40A:11-4.5 and in accordance with the specifications and forms of the proposal package. The County of Union reserves the right to reject any and all proposals and to waive any and all informalities in the proposal.

A pre-proposal conference and site visit for the RCCP will be held on July 17, 2014 at 2:00 p.m. EDT in the 2nd Floor Conference Room of the Union County Jail, 15 Elizabethtown Plaza, Elizabeth, New Jersey 07207. It is STRONGLY RECOMMENDED potential proposers attend the pre-proposal conference and site visit. Proposers will be presumed to have a familiarity with the facilities and will be held to such knowledge for the purposes of the review of the proposal and the enforcement of the resulting contract.

Proposals shall be submitted in sealed envelopes/packages and clearly marked with the RCCP Name, RCCP Number, and Proposal Due Date. It is the Proposer's responsibility to see that the proposals are presented to the Division of Purchasing at the time and place designated. Under no circumstances will a proposal be accepted after the time designated for the Proposal Due Date and opening. The County of Union will not assume responsibility for proposals forwarded by the U.S. Mail or any other delivery service. All communication regarding this RCCP must be submitted in writing, by mail, fax or email, on or before July 21, 2014 at 3:00 p.m. EDT and directed to Julia Cohen, Contract Monitor, Union County Department of Corrections, 15 Elizabethtown Plaza, Elizabeth, New Jersey 07207, Fax: (908)527-4275, Email: jcohen@ucnj.org.

Proposers are required to comply with the requirements of N.J.S.A. 10:5-31 et seq. and N.J.A.C. 17:27.

Proposal packages may be obtained online at www.ucnj.org, under Business Opportunities/RFP-RFQ or in person from the Division of Purchasing 3rd Floor, Union County Administration Building, 10 Elizabethtown Plaza, Elizabeth, New Jersey 07207, or US Mail per request. Fax requests for proposal packages to 908-558-2548 or call 908-527-4130.

From: Michael Yuska <myuska@ucnj.org>
Date: Monday, July 7, 2014 at 11:41 AM

To: Rose Comas <rcomas@ucnj.org>

Cc: Geoff Peseley <Geoff.Peseley@gmail.com>, Julia Cohen <jcohen@ucnj.org>, Laura Scutari <lscutari@ucnj.org>, Mary Anne Saunders <msaunders@ucnj.org>, Robert Charkowsky <rcharkowsky@ucnj.org>, "Carolyn S. Kropf" <ckropp@ucnj.org>

Subject: RE: NoticeToProposers

[Redacted]

[Redacted]

From: Laura Scutari
Sent: Wednesday, July 02, 2014 12:35 PM
To: Rose Comas; Michael Yuska
Cc: Geoff Perselay (geoff.perselay@gmail.com)
Subject: RE: NoticeToProposers

[Redacted]

Laura

From: Rose Comas
Sent: Wednesday, July 02, 2014 12:26 PM
To: Michael Yuska
Cc: Geoff Perselay (geoff.perselay@gmail.com); Laura Scutari
Subject: Re: NoticeToProposers

[Redacted]

COUNTY OF UNION

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Rose Comas, Esq., MPA
First Deputy County Counsel
County of Union
New Jersey

Sent remotely from personal device.

On Jul 2, 2014, at 12:11 PM, "Michael Yuska" <myuska@ucnj.org> wrote:

Peruse this and give final ok. I will have Ms. Scutari have it in paper next wed. the 9th

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Marlena Russo

From: Melinda Zito
Sent: Monday, September 22, 2014 4:44 PM
To: Marlena Russo
Subject: FW: Summary of wage & fringe 2011-2012-2013.xlsx

Melinda Zito
Union County Department of Finance
908-527-4081

From: Melinda Zito
Sent: Monday, June 16, 2014 4:04 PM
To: 'Geoff Persey'
Subject: RE: Summary of wage & fringe 2011-2012-2013.xlsx

G-

Fringe rate-

In 2011 the pension rate for P&F was 21.847%
In 2012 the rate was 10.767%

In 2009 we took the deferral on the pension payment that was allowed by the State. In 2009 we only paid \$5.7 mil for P&F pension while in 2010 we paid \$10.8 mil. I have a call into Pino because I have a question about the mechanics of calculating the fringe rate. The cost plan and ultimately the fringe rate is derived from the prior 2 year's actual expenditures so it does not make sense to be that 2011 fringe rate for pension is higher than 2012. When I understand it I will attempt to explain it to you.

On the layoff – yes we did not eliminate any uniform bodies. We eliminated vacancies in that class of employee.

When I have additional info I will let you know.

Mel

Melinda Zito
Union County Department of Finance
908-527-4081

From: Geoff Persey [mailto:geoff.persey@gmail.com]
Sent: Friday, June 13, 2014 5:22 PM
To: Melinda Zito

Subject: Re: Summary of wage & fringe 2011-2012-2013.xlsx

Mel:

Thanks so much... it looks very good.

Question, I noticed that the fringe rate drops from 51.014% in 2011 to 43.590% in 2012 and then back to 52.440% in 2013... Is there an explanation for why the fluctuation for the uniform staff while the civilian staff continues on an upward trend each of the three years. Also, I know that there was a layoff, I believe in 2011 into 2012, but that is not really reflected in the body count; or was the impact more on vacancies and not filling them rather than actual layoffs? Have a great weekend and thanks again for your help. You get a big check mark from me!!!

Geoff

From: Melinda Zito <mzito@ucn!.org>

Date: Friday, June 13, 2014 at 4:23 PM

To: Geoff Persey <Geoff.Persey@gmail.com>

Subject: Summary of wage & fringe 2011-2012-2013.xlsx

G-

Here you go.

Me!

908-527-4081

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Marlena Russo

From: Melinda Zito
Sent: Monday, September 22, 2014 4:45 PM
To: Marlena Russo
Subject: FW: Summary of wage & fringe 2011-2012-2013.xlsx
Attachments: Summary of wage & fringe 2011-2012-2013.xlsx

*Melinda Zito
Union County Department of Finance
908-527-4081*

From: Melinda Zito
Sent: Friday, June 13, 2014 4:24 PM
To: 'geoff.perselay@gmail.com'
Subject: Summary of wage & fringe 2011-2012-2013.xlsx

G-

Here you go.

Me!

908-527-4081

Bibi Taylor

From: Bibi Taylor
Sent: Wednesday, June 25, 2014 4:08 PM
To: 'Geoff Perselay'
Subject: RE: Management Report 06 24 14.xlsx

NPI

Bibi Taylor
Director/County Treasurer
Department of Finance
County of Union
10 Elizabethtown Plaza
Elizabeth, NJ 07207

Office: (908) 527-4055
Fax: (908) 558-3486

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From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
Sent: Wednesday, June 25, 2014 4:12 PM
To: Bibi Taylor
Subject: Re: Management Report 06 24 14.xlsx

Bibi:

Thanks for your help. It is greatly appreciated!!

Geoff

From: Bibi Taylor <btaylor@ucnj.org>
Date: Wednesday, June 25, 2014 at 3:52 PM
To: Geoff Perselay <Geoff.Perselay@gmail.com>
Subject: Management Report 06 24 14.xlsx

Geoff,

Attached is a spreadsheet detailing the public works staff assigned to the jail.

Bibi Taylor

Director/County Treasurer

**Department of Finance
County of Union
10 Elizabethtown Plaza
Elizabethtown, NJ 07207**

**Office: (908) 527-4055
Fax: (908) 558-3486**

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Salary Info for Management Report

Employee	Union	2011	2012	2013	2011	2012	2013
Cardozo Richard	Non-contractual	70,906.91	67,610.15	75,474.11	24,260.80	25,314.59	30,385.12
Ryan Peter	Council 8	41,260.10	41,716.54	43,125.97	14,117.14	15,619.51	17,362.08
Furchak Michael	Local 68	63,265.88	62,649.19	64,060.13	21,646.42	23,457.11	25,789.97
Chacon Victor	Council 8	58,500.58	55,448.50	54,891.04	20,015.97	20,761.03	22,098.58

-----SALARY-----

-----FRINGE-----

34.215% 37.442% 40.259%

Bibi Taylor

From: Geoff Perselay <geoff.perselay@gmail.com>
Sent: Tuesday, June 17, 2014 6:21 PM
To: Bibi Taylor
Subject: Re: Management Report

Bibi,

My response to your email below, somehow got caught in drafts, when I thought it had gone out. Melissa sent me the information last week that I had requested from Joe. Thanks for her help.

Another question that I had for Infante was the value of other departmental staff assigned to the jail. I understand that there are maintenance folks that are responsible for different projects at the jail, that are from another department, presumably Public Works and Facilities Management, that do not report to Brian. If I could get an idea of the number of staff so assigned, and the value of their salaries and wages, OT and Fringe that would give further info as to costs of the jail and where those costs are.

Thanks for your help.

Geoff

From: Bibi Taylor <btaylor@ucnj.org>
Date: Thursday, June 5, 2014 at 2:25 PM
To: Geoff Perselay <Geoff.Perselay@gmail.com>
Subject: RE: Management Report

No problem. My folks received a request to provide Salary, OT and Fringe for each bargaining group for 2011, 2012, and 2013. Should be available by mid-week. If you need the information for each person in Corrections, I'd have to defer to Joe Infante to pull that together based upon their records even though he asked us to pull the aforementioned together.

Bibi Taylor
Director/County Treasurer
Department of Finance
County of Union
10 Elizabethtown Plaza
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Bibi Taylor

From: Geoff Perselay <geoff.perselay@gmail.com>
Sent: Tuesday, January 29, 2013 12:17 AM
To: Matthew DiRado; Joan Wheeler
Cc: Bibi Taylor; Frank Guzzo
Subject: RE: Conference Call today at 3:30

Good morning, I just wanted to confirm that there will be a conference call with the appropriate representatives of Complete HealthCare at 3:30 this afternoon to compare the positions that were recommended for elimination or reduction in the report provided to the Freeholders on January 17th. Virtually all of the representatives from Complete HealthCare that were involved in the clinical staffing review will be on the call to go thru the questions and the positions.

The call in number is below.

Call number 888-557-8511
Code 4297905

If you have any questions, please do not hesitate to contact me.

Thanks,

Geoff

Geoffrey S. Perselay, Esq.
President

Perselay Associates, Inc.

P.O. Box 1003

Chatham, N.J. 07928

Phone: (908) 377-0410

Fax: (973) 377-0718

Geoff.Perselay@gmail.com

Bibi Taylor

From: Geoff Persey <geoff.persey@gmail.com>
Sent: Wednesday, December 19, 2012 9:42 AM
To: Bibi Taylor
Subject: RE: Runnells Maintenance & Stationary Engineers

Thanks for your help. Just as I thought!

From: Bibi Taylor [mailto:btaylor@ucnj.org]
Sent: Wednesday, December 19, 2012 9:36 AM
To: 'Geoff Persey'
Cc: Frank Guzzo
Subject: RE: Runnells Maintenance & Stationary Engineers

The County Manager issued an executive order transferring the affected employees December 3rd subject to Administrative Code changes in early 2013. The positions were transferred to centralize maintenance functions within the Department of Engineering & Public Works.

Bibi Taylor
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From: Geoff Persey [mailto:geoff.persey@gmail.com]
Sent: Wednesday, December 19, 2012 9:27 AM
To: Bibi Taylor
Cc: Frank Guzzo

Subject: RE: Runnells Maintenance & Stationary Engineers

Thanks Bibi. Can you tell me what date the transfer occurred? Did they slide into otherwise vacant positions in Public Works, or were they just transferred due to "centralizing" maintenance functions into one department?

From: Bibi Taylor [mailto:btaylor@ucnj.org]
Sent: Wednesday, December 19, 2012 9:21 AM
To: 'geoff.persey@gmail.com'

Cc: Frank Guzzo
Subject: Runnells Maintenance & Stationary Engineers

Good Morning Geoff,

Attached please find a salary detail for those employees transferred from Runnells to the Department of Engineering & Public Works.

Please let me know if you need additional information. Thanks.

Bibi Taylor
Director/County Treasurer
Department of Finance
County of Union
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Elizabethtown, NJ 07207
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Bibi Taylor

From: Geoff Perselay <geoff.perselay@gmail.com>
Sent: Wednesday, December 19, 2012 9:27 AM
To: Bibi Taylor
Cc: Frank Guzzo
Subject: RE: Runnells Maintenance & Stationary Engineers

Thanks Bibi. Can you tell me what date the transfer occurred? Did they slide into otherwise vacant positions in Public Works, or were they just transferred due to "centralizing" maintenance functions into one department?

From: Bibi Taylor [mailto:btaylor@ucn].org
Sent: Wednesday, December 19, 2012 9:21 AM
To: 'geoff.perselay@gmail.com'
Cc: Frank Guzzo
Subject: Runnells Maintenance & Stationary Engineers

Good Morning Geoff,

Attached please find a salary detail for those employees transferred from Runnells to the Department of Engineering & Public Works.

Please let me know if you need additional information. Thanks.

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From: Geoff Perselay <geoff.perselay@gmail.com>
Sent: Thursday, July 24, 2014 7:58 AM
To: Julia Cohen
Cc: Rose Comas
Subject: Re: Pharmacy information

If that is all you have than that is all we will provide. If you can scan it and send to me, I would appreciate it.

I will send you the first 70 or so questions that I have answered. Some are highlighted in yellow with question marks. They usually request specific usage questions and statistics, such as schedules and statistical info that I have no clue about. If you can fill them in that would be great. If you don't have the information, then just answer, information is not available. I will forward that to you in about a half hour or so.

Thanks,
Geoff

From: Julia Cohen <jcohen@ucnlorg>
Date: Thursday, July 24, 2014 at 7:23 AM
To: Geoff Perselay <Geoff.Perselay@gmail.com>
Subject: RE: Pharmacy information

I ONLY HAVE 2013. IWOULD HAVE TO REQUEST FROM CORIZON 2012.

From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
Sent: Wednesday, July 23, 2014 4:11 PM
To: Julia Cohen; Joseph Infante
Cc: Rose Comas
Subject: Pharmacy information

Do you have the monthly Maxor reports for 2013 and 2012. I really just need their report that shows year end for 2012 and 2013 since that shows the whole year's worth of data. Please advise.

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From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
Sent: Thursday, June 05, 2014 2:19 PM
To: Bibi Taylor
Subject: Re: Management Report

Bibi:

Thanks so much for confirming everything and providing copies of the purchase orders. I really appreciate your assistance.

Geoff

From: Bibi Taylor <btaylor@ucnj.org>
Date: Thursday, June 5, 2014 at 1:29 PM
To: Geoff Perselay <Geoff.Perselay@gmail.com>
Cc: "Brian (Priscilla) Riordan" <briordan@ucnj.org>
Subject: RE: Management Report

Geoff,

I've received confirmation from each of my Division Heads that no reports were received to date regarding the items outlined in your email below. Finance was not aware of the provision in the contract. Contract administration is usually done on a departmental basis.

Per your request, attached are the PO's with supporting documentation for 2014 and 2013. Attachment PO # 12001473 is a purchase order inquiry report generated from the Edmunds system for year 2012 PBA 199 Insurance Fund payment. The original purchase order could not be located.

Bibi Taylor
Director/County Treasurer
Department of Finance
County of Union
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Elizabethtown, NJ 07207

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Fax: (908) 558-3486

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From: Geoff Perselay [mailto:geoff.perselay@gmail.com]
Sent: Monday, June 02, 2014 2:31 PM
To: Bibi Taylor
Cc: Brian P. Riordan
Subject: FW: Management Report

Bibi Taylor

From: geoff.perselay@gmail.com
Sent: Thursday, June 13, 2013 12:13 PM
To: Bibi Taylor
Subject: Re: Corrections 2012 & 2013

Thank you very much.

Sent from my Verizon Wireless BlackBerry

From: Bibi Taylor <btaylor@ucnj.org>

Date: Thu, 13 Jun 2013 12:07:27 -0400

To: 'geoff.perselay@gmail.com' <geoff.perselay@gmail.com>

Cc: Frank Guzzo <fguzzo@ucnj.org>

Subject: Fw: Corrections 2012 & 2013

Geoff,

Per your request, please find the 2012 and 2013 budget detail for the Department of Corrections. Should you need additional information, please let me know. Thanks.

Bibi

From: Marva Coleman
Sent: Thursday, June 13, 2013 12:04 PM
To: Bibi Taylor

Subject: Corrections 2012 & 2013

Both are in one document. 2012 & 2013 Corrections.

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